



# Community Music School of Ann Arbor

## CDP Data Profile for the Fiscal Year Ending 08/31/2013

Notes Included

Data Profile

Pages 1 to 18

Status: Review Complete

Printed 06/17/2015, 9:07 PM

## Section 1 - ORGANIZATION INFORMATION

Fiscal Year-End Date: **08/31/2013**

1	For the 12 months ended 08/31/2013	
2	Organization Login	CMSa2cdp
3	Legal Name of Your Organization	Community Music School of Ann Arbor
	<i>08/31/2013: The organization name was changed in fiscal year 2013. Prior to change, the name was Ann Arbor School for the Performing Arts</i>	
3a	Organization Mission Statement:	
	To inspire the musician in all of us and be accessible to all in the greater Ann Arbor area.	
3b	From where do you draw your primary audience/constituency?	Geographic Range: Local Community Type: Suburban
3c	Does your organization primarily serve a particular racial/ethnic group?	General audience/constituency - no group specified
3d	Does your organization primarily serve a specific gender?	General audience/constituency - no group specified
3e	Does your organization primarily serve a specific age group?	General audience/constituency - no group specified
3f	Are there other distinct groups that you define as primary constituencies?	General audience/constituency - no group specified
4a	Does your organization have a parent organization?	No
4b	Legal Name of Parent Organization (if any)	(not applicable)
5	Is Arts & Culture the primary focus of the Parent Organization?	(not applicable)
6	Is your organization, department, or ongoing program for whom you are filling out this form annually audited or reviewed by an independent public accounting firm?	No
7	Street Address	1289 Jewett Avenue
8	Street Address, Line 2	
9	City	Ann Arbor
10	State	MI
11	Zip + 4	48104-6201
12	County	Washtenaw
13	Phone #	734-213-2000
14	Fax #	
15	Federal ID #	38-2997101
16	Organization Type (e.g. 501(c)(3))	501(c)(3): Religious, Educational, Charitable, Scientific, Literary, etc.
16a	If Other, Please Describe	(not applicable)
16b	What is the name of your organization/program's fiscal sponsor?	(not applicable)
17	NTEE Classification	A25 - Arts Education (not IRS assigned)
17a	NISP Discipline	02 Music
	17b Specialty or branch of discipline	
17c	NISP Institution Type	48 School of the Arts
	17d If None of the Above, Please Describe	(not applicable)
18	DUNS #	005688977
19	Web Address	<a href="http://www.aa-spa.org">http://www.aa-spa.org</a>
20	Accounting Method	Accrual
	20a Accounting Method, if Other	(not applicable)
21a	Did your accounting method change during the period in Line 1?	No
	21b If yes, what was your former method of accounting?	(not applicable)
	21c Other Former Accounting Method	(not applicable)
22	Contact Person	Kasia Bielak-Hoops
23	Contact Person Title	Operations Director
24	Contact Person E-mail	<a href="mailto:cellobykasia@gmail.com">cellobykasia@gmail.com</a>
25	# of Board Members	9
26	Year Organization Founded	1991
27	Year Organization Incorporated	1992
28	Date IRS Tax Exemption Received	12/18/1992

**Section 1 - ORGANIZATION INFORMATION, continued**Fiscal Year-End Date: **08/31/2013**

29	City Council District #	
30	State House District #	53
31	State Senate District #	18
32	Federal Congressional District #	12
33	Fiscal Year End Date (month & day only)	08/31
34	Date Form Completed	10/01/2014

---

---

**Section 2 - AUDIT/REVIEW VERIFICATION SHEET**

Fiscal Year-End Date: **08/31/2013**

**BALANCE SHEET**

	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
1 Total Assets	\$0	\$0
2 Total Liabilities and Net Assets	\$0	\$0
3 Net Assets - Unrestricted	\$0	\$0
4 Net Assets - Temporarily Restricted	\$0	\$0
5 Net Assets - Permanently Restricted	\$0	\$0

**INCOME STATEMENT**

<b>Revenue</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
6 Per Audit: Total Revenue				\$0	\$0
7 Per Audit: Other Changes				\$0	\$0
8 Total Audit: Total Revenue				\$0	\$0

<b>Expenses</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
9a Program				\$0	\$0
9b Fundraising				\$0	\$0
9c General & Administrative				\$0	\$0
9 Per Audit: Total Expenses				\$0	\$0
10 Per Audit: Other Changes				\$0	\$0
11 Total Audit: Total Expenses				\$0	\$0

<b>Net</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
12 Change in Net Assets				\$0	\$0

**Section 3 - REVENUE**

 Fiscal Year-End Date: **08/31/2013**

<b>Earned</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
1 Admissions				\$0	\$0
2 Ticket Sales	\$200			\$200	\$2,128
3 Tuitions	\$202,737			\$202,737	\$234,228
4 Workshop & Lecture Fees				\$0	\$0
5 Touring Fees				\$0	\$0
6 Special Events - Non-fundraising				\$0	\$0
6a Special Events - Non-fundraising, Briefly Describe	(not applicable)				
7 Gift Shop/Merchandise Sales	\$1,265			\$1,265	\$585
7a Gallery/Publication Sales				\$0	\$0
8 Food Sales/Concession Revenue				\$0	\$0
8a Parking Concessions				\$0	\$0
9 Membership Dues/Fees				\$0	\$0
10 Subscriptions - Performance				\$0	\$0
10a Subscriptions - Media				\$0	\$0
11 Contracted Services/Performance Fees				\$0	\$0
12 Rental Income				\$0	\$0
13 Royalties/Rights & Reproductions				\$0	\$0
14 Advertising Revenue				\$0	\$0
15 Sponsorship Revenue				\$0	\$0
16 Investments-Realized Gains/Losses				\$0	\$0
17 Investments-Unrealized Gains/Losses				\$0	\$0
18 Interest & Dividends	\$41			\$41	\$53
19 Other Earned Revenue				\$0	\$15,637
<i>08/31/2012: Administrative fee income</i>					
19a If Other Earned Revenue, Briefly Describe	(not applicable)				
20 Total Earned Revenue	\$204,243	\$0	\$0	\$204,243	\$252,631

**Section 3 - REVENUE, continued**

Fiscal Year-End Date: **08/31/2013**

<b>Contributed</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
21 Trustee/Board Contributions	\$22,488			\$22,488	\$19,000
22 Individual Contributions	\$41,874			\$41,874	\$26,473
23 Corporate Contributions	\$8,000			\$8,000	\$6,300
24 Foundation Contributions	\$6,700			\$6,700	\$12,000
25 Government - City	\$0	\$0	\$8,880	\$8,880	\$8,330
26 Government - County				\$0	\$0
27 Government - State				\$0	\$0
28 Government - Federal				\$0	\$0
28a Tribal Contributions				\$0	\$0
29 Special Events - Fundraising	\$3,526			\$3,526	\$7,942
30 Other Contributions				\$0	\$6,265
30a Other Contributions, Briefly Describe	(not applicable)				
30b Parent Organization Support				\$0	\$0
30c Related Organization Contributions				\$0	\$0
31 In-kind Contributions				\$0	\$3,000
31a In-Kind Contributions, Briefly Describe	(not applicable)				
32 Net Assets Released from Restrictions				\$0	\$0
33 Total Contributed Revenue and Net Assets Released from Restrictions	\$82,588	\$0	\$8,880	\$91,468	\$89,310
34 Total Earned and Contributed Revenue Including Net Assets Released from Restrictions	\$286,831	\$0	\$8,880	\$295,711	\$341,941
35 Transfers & Reclassifications				\$0	\$0

<b>Total</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
36 Total Revenue	\$286,831	\$0	\$8,880	\$295,711	\$341,941

<b>Unrestricted Revenue Funds</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
37 Of the Total Unrestricted Revenue reported on line 36, what was the total amount intended for operating/programmatic purposes?	Not Available	\$0 Not Available
38 Of the Total Unrestricted Revenue reported on line 36, what was the total amount intended for capital purposes?	Not Available	\$0 Not Available
39 Total Operating and Capital Revenue	\$0	\$0
40 Briefly describe any discrepancies between Total Unrestricted Revenue (line 36) and Total Operating and Capital Revenue (line 39)		

**Section 4 - GOVERNMENT CONTRACTS AND GRANTS**

Fiscal Year-End Date: **08/31/2013**

<b>City Agency/Department</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
A1 Ann Arbor Public Schools			\$8,880	\$8,880	\$8,330
A2				\$0	\$0
A3				\$0	\$0
A4				\$0	\$0
A5				\$0	\$0
A6				\$0	\$0
A7				\$0	\$0
A8				\$0	\$0
A9				\$0	\$0
A10				\$0	\$0
A11 Other				\$0	\$0
A11a If Other, please describe	(not applicable)				
A12 Total Government - City	\$0	\$0	\$8,880	\$8,880	\$8,330

<b>County Agency/Department</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
B1				\$0	\$0
B2				\$0	\$0
B3				\$0	\$0
B4				\$0	\$0
B5				\$0	\$0
B6				\$0	\$0
B7				\$0	\$0
B8				\$0	\$0
B9				\$0	\$0
B10				\$0	\$0
B11 Other				\$0	\$0
B11a If Other, please describe	(not applicable)				
B12 Total Government - County				\$0	\$0

**Section 4 - GOVERNMENT CONTRACTS AND GRANTS, continued**

Fiscal Year-End Date: **08/31/2013**

<b>State Agency/Department</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
C1				\$0	\$0
C2				\$0	\$0
C3				\$0	\$0
C4				\$0	\$0
C5				\$0	\$0
C6				\$0	\$0
C7				\$0	\$0
C8				\$0	\$0
C9				\$0	\$0
C10				\$0	\$0
C11 Other				\$0	\$0
C11a If Other, please describe	(not applicable)				
C12 Total Government - State				\$0	\$0

<b>Federal Agency/Department</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
D1				\$0	\$0
D2				\$0	\$0
D3				\$0	\$0
D4				\$0	\$0
D5				\$0	\$0
D6				\$0	\$0
D7				\$0	\$0
D8				\$0	\$0
D9				\$0	\$0
D10				\$0	\$0
D11 Other				\$0	\$0
D11a If Other, please describe	(not applicable)				
D12 Total Government - Federal				\$0	\$0



**Section 5 - EXPENSES: SALARIES AND FRINGE**

Fiscal Year-End Date: **08/31/2013**

Expense	PROGRAM				Total 08/31/2013	Total 08/31/2012
	Artists & Performers	Program - All Other	Fundraising	General & Administrative		
1 Salaries		\$140,384	\$40,110	\$20,054	\$200,548	\$269,033
2 Commissions					\$0	\$0
3 Payroll Taxes		\$13,462	\$3,846	\$1,923	\$19,231	\$24,446
4 Health Benefits					\$0	\$0
5 Disability					\$0	\$0
6 Workers' Compensation					\$0	\$0
7 Pension and Retirement					\$0	\$0
8 Benefits - Other					\$0	\$0
8a Benefits - Other, Briefly Describe	(not applicable)					
9 Total Salaries and Fringe	\$0	\$153,846	\$43,956	\$21,977	\$219,779	\$293,479

	08/31/2013	08/31/2012
10a For the employees on your payroll, organization pays this percent of individual healthcare costs	Not Applicable	.0% Not Applicable
10b For the employees on your payroll, organization pays this percent of family healthcare costs	Not Applicable	.0% Not Applicable
10c For employees on your payroll, organization offers to contribute up to this percent of annual salary for pension and retirement	Not Applicable	.0% Not Applicable

## Section 6 - EXPENSES: ALL OTHER

Fiscal Year-End Date: 08/31/2013

Expense	Program	Fundraising	General & Administrative	Total 08/31/2013	Total 08/31/2012
1 Total Salaries & Fringe	\$153,846	\$43,956	\$21,977	\$219,779	\$293,479
2 Accounting				\$0	\$0
3 Advertising and Marketing	\$1,819	\$520	\$260	\$2,599	\$540
4 Artist Commission Fees				\$0	\$0
4a Artist Consignments				\$0	\$0
5 Artists & Performers - Non-Salaried	\$1,775			\$1,775	\$8,042
6 Audit				\$0	\$0
7 Bank Fees	\$7,509		\$501	\$8,010	\$10,093
8 Repairs & Maintenance				\$0	\$0
9 Catering & Hospitality				\$0	\$0
10 Collections Conservation				\$0	\$0
11 Collections Management				\$0	\$0
12 Conferences & Meetings				\$0	\$0
13 Cost of Sales				\$0	\$0
14 Depreciation				\$0	\$0
15 Dues & Subscriptions				\$0	\$0
16 Equipment Rental				\$0	\$0
17 Facilities - Other	\$4,113			\$4,113	\$0
17a Facilities - Other, Briefly Describe	n/a				
18 Fundraising Expenses - Other				\$0	\$0
18a Fundraising Expenses - Other, Briefly Describe	(not applicable)				
19 Fundraising Professionals				\$0	\$0
20 Grantmaking Expense	\$225			\$225	\$7,335
21 Honoraria				\$0	\$0
22 In-Kind Contributions				\$0	\$3,000
23 Insurance	\$1,357	\$388	\$194	\$1,939	\$5,776
24 Interest Expense			\$5,736	\$5,736	\$6,814
25 Internet & Website				\$0	\$0
26 Investment Fees				\$0	\$0
27 Legal Fees				\$0	\$0
28 Lodging & Meals				\$0	\$0
29 Major Repairs				\$0	\$0
30 Office Expense - Other	\$3,625	\$1,035	\$518	\$5,178	\$6,837
30a Office Expense - Other, Briefly Describe	copying and supplies				
31 Other	\$4,148	\$770	\$384	\$5,302	\$10,694
	<i>08/31/2012: 3,000 in kind expense is included in this line</i>				
31a If Other, Briefly Describe	postage, program expenses, music, costumes, other misc.				
32 Postage & Shipping				\$0	\$0
33 Printing				\$0	\$0
34 Production & Exhibition Costs				\$0	\$0
34a Programs - Other	\$304			\$304	\$1,421
34b Programs - Other, Briefly Describe	n/a				
35 Professional Development				\$0	\$0
36 Professional Fees - Other				\$0	\$1,666
36a Professional Fees - Other, Briefly Describe	(not applicable)				
37 Public Relations				\$0	\$0
38 Rent	\$18,252	\$5,214	\$2,606	\$26,072	\$22,725
38a Recording & Broadcast Costs				\$0	\$0
38b Royalties/Rights & Reproductions				\$0	\$0

**Section 6 - EXPENSES: ALL OTHER, continued**

Fiscal Year-End Date: **08/31/2013**

<b>Expense</b>	<b>Program</b>	<b>Fundraising</b>	<b>General &amp; Administrative</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
39 Sales Commission Fees				\$0	\$0
39a Security				\$0	\$0
40 Supplies - Office & Other				\$0	\$0
41 Telephone				\$0	\$0
42 Touring				\$0	\$0
43 Travel	\$24		\$4	\$28	\$255
44 Utilities				\$0	\$0
45 Total Expenses	\$196,997	\$51,883	\$32,180	\$281,060	\$378,677
46 Change in Net Assets				\$14,651	-\$36,736

**Section 7 - MARKETING EXPENSES**

Fiscal Year-End Date: **08/31/2013**

Expense	Total 08/31/2013		Total 08/31/2012	
1 Advertising	\$2,885	Actual	\$636	Actual
2 Dues & Subscriptions		Not Applicable	\$0	Not Applicable
3 Internet & Website	\$500	Estimated	\$455	Actual
4 Lodging & Meals		Not Applicable	\$0	Not Applicable
5 Marketing Salaries & Fringes		Not Applicable	\$0	Not Available
6 Postage & Shipping	\$400	Estimated	\$400	Estimated
7 Printing	\$1,100	Estimated	\$1,030	Estimated
8 Professional Fees		Not Applicable	\$625	Actual
9 Public Relations		Not Applicable	\$0	Not Available
10 Sales Commission Fees		Not Applicable	\$0	Not Applicable
11 Telephone		Not Available	\$0	Not Available
12 Travel		Not Applicable	\$0	Not Available
13 Marketing - Other		Not Applicable	\$0	Not Available
13a Marketing - Other, Briefly Describe		(not applicable)		
13b In-Kind Marketing Expense		Not Applicable	\$0	Not Available
13c In-Kind Marketing Expense, Briefly Describe		(not applicable)		
14 Total Marketing	\$4,885		\$3,146	

**Section 8 - BALANCE SHEET**

Fiscal Year-End Date: **08/31/2013**

**ASSETS**

<b>Current Assets</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
1 Cash & Cash Equivalents	-\$1,354			-\$1,354	\$5,839
2 Accounts Receivable	\$1,786			\$1,786	\$1,733
3 Pledges Receivable - Current				\$0	\$0
4 Grants Receivable - Current				\$0	\$0
5 Contracts Receivable				\$0	\$0
6 Receivables - Other				\$0	\$0
7 Inventory				\$0	\$0
8 Endowment Investments - Board Designated				\$0	\$0
9 Endowment Investments - Term				\$0	\$0
10 Endowment Investments - Permanently Restricted				\$0	\$0
11 Investments - All Other Marketable Securities				\$0	\$0
12 Prepaid Expenses				\$0	\$0
13 Current Assets - Other				\$0	\$0

<b>Non-Current Assets</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
14 Fixed Assets - Land				\$0	\$0
15 Fixed Assets - Building				\$0	\$0
16 Fixed Assets - Furniture, Fixtures & Equipment				\$0	\$0
16a Leasehold Improvements	\$210,886			\$210,886	\$210,886
17 Accumulated Depreciation	-\$43,555			-\$43,555	-\$43,555
18 Pledges Receivable - Non-current				\$0	\$0
19 Grants Receivable - Non-current				\$0	\$0
20 Other - Non-current Assets	\$559		\$1	\$560	\$0
21 Interfund Balances (must total to zero)				\$0	\$0
22 Total Assets	\$168,322	\$0	\$1	\$168,323	\$174,903

**Section 8 - BALANCE SHEET, continued**

Fiscal Year-End Date: **08/31/2013**

**LIABILITIES & NET ASSETS**

<b>Current Liabilities</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
23 Accounts Payable	\$5,395			\$5,395	\$19,861
24 Accrued Expenses				\$0	\$0
25 Grants Payable - Current				\$0	\$0
26 Credit Line Payable	\$15,000			\$15,000	\$15,000
27 Mortgages Payable - Current				\$0	\$0
28 Other Loans & Notes - Current	\$2,300			\$2,300	\$1,800
29 Deferred Revenue	\$29,298			\$29,298	\$29,298
30 Other Current Liabilities				\$0	\$0

<b>Non-Current Liabilities</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
31 Grants Payable - Non-current				\$0	\$0
32 Mortgages Payable - Non-current				\$0	\$0
33 Other Loans & Notes - Non-current	\$55,305			\$55,305	\$62,570
34 Other - Non-current Liabilities				\$0	\$0
35 Interfund Balances (must total zero)				\$0	\$0

<b>Net Assets</b>	<b>Unrestricted</b>	<b>Temporarily Restricted</b>	<b>Permanently Restricted</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
36 Net Assets	\$61,024		\$1	\$61,025	\$46,374

*08/31/2014: Changes were made to prior year net assets to reflect corrections to the prior year net income. We have not been able to find on the CDP application form any place to enter this information. Consequently we have elected to ignore the warning indicating our prior year net assets plus current year net income do not equal current year net assets. These changes included several adjustments to income and expense in the prior year, and total 11,534.*

*08/31/2012: While the prior administrator did not have a complete grasp of the financial picture of the organization she did start the work of cleaning up the financial operations by having the new business manager create a new company file in Quickbooks. This set the stage for more appropriate tracking of income and expenses. We have continued this process and are continuing to tighten up the financial tracking and procedures. We have spent as much time as possible working on fixing 2011-12 financials. But with limited time and the need to focus on current operations, we have not been able to completely address all the issues I have identified. Further, we just don't have the bandwidth to go back and fix the old company file which contains 2010-11 financials. Our focus, as you might agree, has to be on making sure that our current financials are an accurate representation of our current activity and provide a dashboard we can use to measure our growth.*

37 Total Liabilities & Net Assets	\$168,322	\$0	\$1	\$168,323	\$174,903
-----------------------------------	-----------	-----	-----	-----------	-----------

*08/31/2012: While the prior administrator did not have a complete grasp of the financial picture of the organization she did start the work of cleaning up the financial operations by having the new business manager create a new company file in Quickbooks. This set the stage for more appropriate tracking of income and expenses. We have continued this process and are continuing to tighten up the financial tracking and procedures. We have spent as much time as possible working on fixing 2011-12 financials. But with limited time and the need to focus on current operations, we have not been able to completely address all the issues I have identified. Further, we just don't have the bandwidth to go back and fix the old company file which contains 2010-11 financials. Our focus, as you might agree, has to be on making sure that our current financials are an accurate representation of our current activity and provide a dashboard we can use to measure our growth.*

**Section 9 - INVESTMENTS**

Fiscal Year-End Date: **08/31/2013**

<b>Endowments - Board Designated</b>		<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
1	Investments Balance - Beginning of Year	\$0	\$0
2	Interest & Dividends		\$0
3	Realized Gains (Losses)		\$0
4	Unrealized Gains (Losses)		\$0
5	New Funds In		\$0
6	Funds Out (must be a negative number)		\$0
7	Investments Balance - End of Year	\$0	\$0

<b>Endowments - Term</b>		<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
8	Investments Balance - Beginning of Year	\$0	\$0
9	Interest & Dividends		\$0
10	Realized Gains (Losses)		\$0
11	Unrealized Gains (Losses)		\$0
12	New Funds In		\$0
13	Funds Out (must be a negative number)		\$0
14	Investments Balance - End of Year	\$0	\$0

<b>Endowments - Permanently Restricted</b>		<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
15	Investments Balance - Beginning of Year	\$0	\$0
16	Interest & Dividends		\$0
17	Realized Gains (Losses)		\$0
18	Unrealized Gains (Losses)		\$0
19	New Funds In		\$0
20	Funds Out (must be a negative number)		\$0
21	Investments Balance - End of Year	\$0	\$0

<b>Investments - All Other</b>		<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
22	Investments Balance - Beginning of Year	\$0	\$0
23	Interest & Dividends		\$0
24	Realized Gains (Losses)		\$0
25	Unrealized Gains (Losses)		\$0
26	New Funds In		\$0
27	Funds Out (must be a negative number)		\$0
28	Investments Balance - End of Year	\$0	\$0

**Section 10 - LOANS**

Fiscal Year-End Date: **08/31/2013**

<b>Credit Line</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
1 Balance - Beginning of Year	\$15,000	\$15,000
2 Additional Borrowings During the Fiscal Year		\$0
3 Total Repayments During the Fiscal Year		\$0
4 Balance - End of Year	\$15,000	\$15,000
5 Credit Line Limit		\$0
6 Credit Line Rate		0.0%

<b>Mortgage Payable</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
7 Balance - Beginning of Year	\$0	\$0
8 Additional Borrowings During the Fiscal Year		\$0
9 Total Repayments During the Fiscal Year		\$0
10 Balance - End of Year	\$0	\$0
10a Mortgages Payable - Current		\$0
10b Mortgages Payable - Non Current		\$0
11 Mortgage Rate		0.0%

<b>All Other Loan And Notes Combined</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
12 Balance - Beginning of Year	\$64,370	\$77,644
13 Additional Borrowings During the Fiscal Year		\$0
14 Total Repayments During the Fiscal Year	-\$6,765	-\$13,274
15 Balance - End of Year	\$57,605	\$64,370
<i>08/31/2012: This information is unavailable.</i>		
15a Other Notes & Loans - Current	\$2,300	\$1,800
15b Other Notes & Loans - Non Current	\$55,305	\$62,570



**Section 11 - NON-FINANCIAL INFORMATION**

Fiscal Year-End Date: **08/31/2013**

<b>A - Number of Monetary Contributors</b>	<b>Total 08/31/2013</b>		<b>Total 08/31/2012</b>	
A1 Individuals	225	Estimated	38	Estimated
A2 Board	9	Actual	9	Actual
A3 Corporate	17	Actual	13	Estimated
A4 Foundation	4	Actual	3	Estimated
A5 Government (Federal, State & Local)	1	Actual	1	Actual

<b>B - Space</b>	<b>Square Footage 08/31/2013</b>		<b>Square Footage 08/31/2012</b>	
B1 Do you own space?	No	Not Applicable	No	Not Applicable
B2 Do you rent space?	Yes	2,400 Actual	Yes	2,400 Estimated
B3 Is space donated to you or provided in-kind?	No	Not Applicable	No	Not Applicable

<b>C - Attendance 08/31/2013</b>	<b>Physical</b>	<b>Virtual</b>	<b>Total</b>	
C1 Total Paid Attendance	230		230	Estimated
C2 Total Free Attendance	35		35	Estimated
C3 Total Attendance	265	0	265	
C4 Children 18 and under	230		230	Estimated
C5 Number of Groups of Children 18 and Under			0	Not Applicable
C5a Number of Other Groups			0	Not Applicable
C6 Attendance - Classes/Workshops	90		90	Estimated

<b>D - Website Activity</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
D1 Number of Page Views	Not Available	0 Not Available
D2 Number of Unique Web Visitors	Not Available	0 Not Available
D3 Total Number of Web Visitors	Not Available	0 Not Available
D4 Total income earned from website activities (from admissions, ticket sales, shop sales, etc.)	Not Available	\$0 Not Available
D5 Total website generated donations	Not Available	\$0 Not Available

<b>E - Subscribers &amp; Members</b>	<b>Total 08/31/2013</b>	<b>Total 08/31/2012</b>
E1 Paying Subscribers - Performance	Not Available	0 Not Available
E1a Paying Subscribers - Media	Not Available	0 Not Available
E1b Non-paying Subscribers - Media	Not Available	0 Not Available
E2 Paying Members	Not Applicable	0 Not Applicable
E3 How many people are both members and subscribers?	Not Applicable	0 Not Applicable

<b>F - Admission/Ticket Pricing (in dollars)</b>	<b>Total 08/31/2013</b>		<b>Total 08/31/2012</b>	
F1 Average Adult Price	\$5.00	Estimated	\$5.00	Estimated
F2 Average Child Price		Not Applicable	\$0.00	Not Applicable
F3 Average Senior Citizen Price		Not Applicable	\$0.00	Not Applicable
F4 Average Student Price		Not Applicable	\$0.00	Not Applicable
F5 Highest Single Price	\$30.00	Estimated	\$30.00	Estimated
F6 Lowest Single Price	\$5.00	Estimated	\$5.00	Estimated
F7 Median Price	\$15.00	Estimated	\$15.00	Estimated

## Section 11 - NON-FINANCIAL INFORMATION, continued

Fiscal Year-End Date: 08/31/2013

Other Pricing	Total 08/31/2013		Total 08/31/2012	
F8 Average Adult Tuition/Workshop Price	\$530.00	Estimated	\$530.00	Estimated
F9 Average Child Tuition/Workshop Price	\$530.00	Estimated	\$530.00	Estimated
F10 Average Publication Price		Not Applicable	\$0.00	Not Applicable
F11 Average Fundraising Special Event Price	\$80.00	Estimated	\$80.00	Estimated
F12 Average Non-fundraising Special Event Price		Not Applicable	\$0.00	Not Available
F13 Average Media Content Price		Not Applicable	\$0.00	Not Available

G - Program Activity	Total 08/31/2013		Total 08/31/2012	
G1 Live Productions - Self-Produced	13	Estimated	15	Estimated
G1a Live Productions - Presented Only		Not Applicable	0	Not Available
G2 Public Performances - Home	13	Estimated	15	Estimated
G3 Public Performances - Away		Not Applicable	0	Not Applicable
G3a Online/radio/television programs		Not Applicable	0	Not Applicable
G4 Permanent Exhibitions		Not Applicable	0	Not Applicable
G5 Temporary Exhibitions		Not Applicable	0	Not Applicable
G6 Classes/Workshops - for the public/constituents	17	Estimated	0	Not Available
G7 Classes/Workshops - for professional artists		Not Available	1	Estimated
G7a Publications		Not Applicable	0	Not Applicable
G7b Number of Publications Sold/Distributed		Not Applicable	0	Not Applicable
G8 Tours		Not Applicable	0	Not Applicable
G8a Number of Tour Occurrences		Not Applicable	0	Not Applicable
G9 Films		Not Applicable	0	Not Applicable
G9a Number of Film Screenings		Not Applicable	0	Not Applicable
G10 Lectures		Not Applicable	0	Not Applicable
G10a Number of Lecture Occurrences		Not Applicable	0	Not Applicable
G11 Exhibition Openings		Not Applicable	0	Not Applicable
G12 World Premieres		Not Applicable	0	Not Applicable
G13 National Premieres		Not Applicable	0	Not Applicable
G14 Local Premieres		Not Applicable	0	Not Applicable
G15 Works Commissioned		Not Applicable	0	Not Applicable
G16 Workshops or readings of new works		Not Applicable	0	Not Applicable
G17 Programs - Other		Not Applicable	10	Estimated
G17a Number of Programs - Other Occurrences		Not Applicable	10	Estimated
G17b Programs - Other, Briefly Describe	(not applicable)			
G18 Off-site School Programs	2	Actual	2	Actual
G18a Number of Off-site School Program Occurrences	810	Estimated	110	Estimated
G19 Facility Rentals - By your organization for your program use	7	Actual	2	Estimated
G20 Facility Rentals - By your organization for your non-program use		Not Applicable	0	Not Available
G21 Rentals of your facility by others		Not Applicable	0	Not Available

**Section 11 - NON-FINANCIAL INFORMATION, continued**

Fiscal Year-End Date: **08/31/2013**

**H - Capital and Endowment Campaigns 08/31/2013**

	<b>Capital</b>	<b>Endowment</b>
H1 Has your organization recently completed a capital or endowment fundraising campaign (not including annual campaigns)?	No	No
H1a If yes, when was it completed?		
H2 Is your organization in the middle of or actively planning a capital or endowment fundraising campaign (not including annual campaigns)?	No	No
H2a If yes, what is the expected completion date?		
H2b If yes, what is the campaign goal (in dollars)?		
H2c If the campaign is in progress, how much has been raised as of the end of the fiscal year?		

**I - Staff & Non-Staff Statistics  
(number of people and their full-time equivalents ["FTEs"])  
08/31/2013**

	<b>PROGRAM</b>				<b>Total</b>	
	<b>Artists &amp; Performers</b>	<b>Program - All Other</b>	<b>Fundraising</b>	<b>General &amp; Administrative</b>		
I1 Full-time Permanent Employees			1.00	1.00	2.00	Actual
I2 Part-time/Seasonal Employees		30.00		3.00	33.00	Actual
I3 Part-time/Seasonal Empl. - FTEs		2.85		1.50	4.35	Estimated
I4 Full-time Volunteers					0.00	Not Applicable
I5 Part-time Volunteers					0.00	Not Applicable
I6 Part-time Volunteers - FTEs					0.00	Not Applicable
I7 Independent Contractors	7.00				7.00	Actual
I8 Independent Contractors - FTEs	0.01				0.01	Estimated
I9 Interns/Apprentices				1.00	1.00	Actual
I10 Interns/Apprentices - FTEs				0.25	0.25	Estimated