



Community Music School of Ann Arbor
CDP Data Profile for the Fiscal Year Ending 08/31/2012
Notes Included

Data Profile

Pages 1 to 18

Status: Review Complete

Printed 06/17/2015, 9:08 PM

Section 1 - ORGANIZATION INFORMATION

Fiscal Year-End Date: **08/31/2012**

1	For the 12 months ended 08/31/2012	
2	Organization Login	annarborspa
3	Legal Name of Your Organization	Ann Arbor School for the Performing Arts
	<i>08/31/2013: The organization name was changed in fiscal year 2013. Prior to change, the name was Ann Arbor School for the Performing Arts</i>	
3a	Organization Mission Statement:	
	To inspire the musician in all of us and be accessible to all in the greater Ann Arbor area.	
3b	From where do you draw your primary audience/constituency?	Geographic Range: Local Community Type: Suburban
3c	Does your organization primarily serve a particular racial/ethnic group?	General audience/constituency - no group specified
3d	Does your organization primarily serve a specific gender?	General audience/constituency - no group specified
3e	Does your organization primarily serve a specific age group?	General audience/constituency - no group specified
3f	Are there other distinct groups that you define as primary constituencies?	General audience/constituency - no group specified
4a	Does your organization have a parent organization?	No
4b	Legal Name of Parent Organization (if any)	(not applicable)
5	Is Arts & Culture the primary focus of the Parent Organization?	(not applicable)
6	Is your organization, department, or ongoing program for whom you are filling out this form annually audited or reviewed by an independent public accounting firm?	No
7	Street Address	637 South Main Street
8	Street Address, Line 2	
9	City	Ann Arbor
10	State	MI
11	Zip + 4	48104-2922
12	County	Washtenaw
13	Phone #	734-213-2000
14	Fax #	
15	Federal ID #	38-2997101
16	Organization Type (e.g. 501(c)(3))	501(c)(3): Religious, Educational, Charitable, Scientific, Literary, etc.
16a	If Other, Please Describe	(not applicable)
16b	What is the name of your organization/program's fiscal sponsor?	(not applicable)
17	NTEE Classification	A25 - Arts Education (not IRS assigned)
17a	NISP Discipline	02 Music
17b	Specialty or branch of discipline	
17c	NISP Institution Type	48 School of the Arts
17d	If None of the Above, Please Describe	(not applicable)
18	DUNS #	005688977
19	Web Address	http://www.aa-spa.org
20	Accounting Method	Accrual
20a	Accounting Method, if Other	(not applicable)
21a	Did your accounting method change during the period in Line 1?	No
21b	If yes, what was your former method of accounting?	(not applicable)
21c	Other Former Accounting Method	(not applicable)
22	Contact Person	Kasia Bielak-Hoops
23	Contact Person Title	Executive Director
24	Contact Person E-mail	cellobykasia@gmail.com
25	# of Board Members	8
26	Year Organization Founded	1991
27	Year Organization Incorporated	1992
28	Date IRS Tax Exemption Received	12/18/1992

Section 1 - ORGANIZATION INFORMATION, continuedFiscal Year-End Date: **08/31/2012**

29	City Council District #	
30	State House District #	53
31	State Senate District #	18
32	Federal Congressional District #	15
33	Fiscal Year End Date (month & day only)	08/31
34	Date Form Completed	09/30/2014

Section 2 - AUDIT/REVIEW VERIFICATION SHEET

Fiscal Year-End Date: **08/31/2012**

BALANCE SHEET

	Total 08/31/2012	Total 08/31/2011
1 Total Assets	\$0	\$0
2 Total Liabilities and Net Assets	\$0	\$0
3 Net Assets - Unrestricted	\$0	\$0
4 Net Assets - Temporarily Restricted	\$0	\$0
5 Net Assets - Permanently Restricted	\$0	\$0

INCOME STATEMENT

Revenue	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
6 Per Audit: Total Revenue				\$0	\$0
7 Per Audit: Other Changes				\$0	\$0
8 Total Audit: Total Revenue	\$0	\$0	\$0	\$0	\$0

Expenses	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
9a Program				\$0	\$0
9b Fundraising				\$0	\$0
9c General & Administrative				\$0	\$0
9 Per Audit: Total Expenses	\$0	\$0	\$0	\$0	\$0
10 Per Audit: Other Changes				\$0	\$0
11 Total Audit: Total Expenses	\$0	\$0	\$0	\$0	\$0

Net	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
12 Change in Net Assets	\$0	\$0	\$0	\$0	\$0

Section 3 - REVENUE

Fiscal Year-End Date: **08/31/2012**

Earned	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
1 Admissions				\$0	\$0
2 Ticket Sales	\$2,128			\$2,128	\$0
3 Tuitions	\$234,228			\$234,228	\$207,755
4 Workshop & Lecture Fees				\$0	\$0
5 Touring Fees				\$0	\$0
6 Special Events - Non-fundraising				\$0	\$441
6a Special Events - Non-fundraising, Briefly Describe	(not applicable)				
7 Gift Shop/Merchandise Sales	\$585			\$585	\$0
7a Gallery/Publication Sales				\$0	\$0
8 Food Sales/Concession Revenue				\$0	\$0
8a Parking Concessions				\$0	\$0
9 Membership Dues/Fees				\$0	\$8,485
10 Subscriptions - Performance				\$0	\$0
10a Subscriptions - Media				\$0	\$0
11 Contracted Services/Performance Fees				\$0	\$0
12 Rental Income				\$0	\$0
13 Royalties/Rights & Reproductions				\$0	\$0
14 Advertising Revenue				\$0	\$0
15 Sponsorship Revenue				\$0	\$0
16 Investments-Realized Gains/Losses				\$0	\$0
17 Investments-Unrealized Gains/Losses				\$0	\$0
18 Interest & Dividends	\$53			\$53	\$0
19 Other Earned Revenue	\$15,637			\$15,637	\$257
<i>08/31/2012: Administrative fee income</i>					
19a If Other Earned Revenue, Briefly Describe	Adminstrative fee income, Misc income				
20 Total Earned Revenue	\$252,631	\$0	\$0	\$252,631	\$216,938

Section 3 - REVENUE, continued

Fiscal Year-End Date: **08/31/2012**

Contributed	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
21 Trustee/Board Contributions	\$19,000			\$19,000	\$25,000
22 Individual Contributions	\$26,473			\$26,473	\$109,843
23 Corporate Contributions	\$6,300			\$6,300	\$0
24 Foundation Contributions	\$12,000			\$12,000	\$0
25 Government - City	\$8,330	\$0	\$0	\$8,330	\$0
26 Government - County	\$0	\$0	\$0	\$0	\$0
27 Government - State	\$0	\$0	\$0	\$0	\$0
28 Government - Federal	\$0	\$0	\$0	\$0	\$0
28a Tribal Contributions				\$0	\$0
29 Special Events - Fundraising	\$7,942			\$7,942	\$4,380
30 Other Contributions	\$6,265			\$6,265	\$0
30a Other Contributions, Briefly Describe	Scholarship income				
30b Parent Organization Support				\$0	\$0
30c Related Organization Contributions				\$0	\$0
31 In-kind Contributions	\$3,000			\$3,000	\$3,000
31a In-Kind Contributions, Briefly Describe	instruments, food				
32 Net Assets Released from Restrictions				\$0	\$0
33 Total Contributed Revenue and Net Assets Released from Restrictions	\$89,310	\$0	\$0	\$89,310	\$142,223
34 Total Earned and Contributed Revenue Including Net Assets Released from Restrictions	\$341,941	\$0	\$0	\$341,941	\$359,161
35 Transfers & Reclassifications				\$0	\$0

Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
36 Total Revenue	\$341,941	\$0	\$0	\$341,941	\$359,161

Unrestricted Revenue Funds	Total 08/31/2012	Total 08/31/2011
37 Of the Total Unrestricted Revenue reported on line 36, what was the total amount intended for operating/programmatic purposes?	\$0 Not Available	\$0 Not Available
38 Of the Total Unrestricted Revenue reported on line 36, what was the total amount intended for capital purposes?	\$0 Not Available	\$0 Not Available
39 Total Operating and Capital Revenue	\$0	\$0
40 Briefly describe any discrepancies between Total Unrestricted Revenue (line 36) and Total Operating and Capital Revenue (line 39)		

Section 4 - GOVERNMENT CONTRACTS AND GRANTS

Fiscal Year-End Date: **08/31/2012**

City Agency/Department	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
A1 Ann Arbor Public Schools	\$8,330			\$8,330	\$0
A2				\$0	\$0
A3				\$0	\$0
A4				\$0	\$0
A5				\$0	\$0
A6				\$0	\$0
A7				\$0	\$0
A8				\$0	\$0
A9				\$0	\$0
A10				\$0	\$0
A11 Other				\$0	\$0
A11a If Other, please describe	(not applicable)				
A12 Total Government - City	\$8,330	\$0	\$0	\$8,330	\$0

County Agency/Department	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
B1				\$0	\$0
B2				\$0	\$0
B3				\$0	\$0
B4				\$0	\$0
B5				\$0	\$0
B6				\$0	\$0
B7				\$0	\$0
B8				\$0	\$0
B9				\$0	\$0
B10				\$0	\$0
B11 Other				\$0	\$0
B11a If Other, please describe	(not applicable)				
B12 Total Government - County	\$0	\$0	\$0	\$0	\$0

Section 4 - GOVERNMENT CONTRACTS AND GRANTS, continued

Fiscal Year-End Date: **08/31/2012**

State Agency/Department	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
C1				\$0	\$0
C2				\$0	\$0
C3				\$0	\$0
C4				\$0	\$0
C5				\$0	\$0
C6				\$0	\$0
C7				\$0	\$0
C8				\$0	\$0
C9				\$0	\$0
C10				\$0	\$0
C11 Other				\$0	\$0
C11a If Other, please describe	(not applicable)				
C12 Total Government - State	\$0	\$0	\$0	\$0	\$0

Federal Agency/Department	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
D1				\$0	\$0
D2				\$0	\$0
D3				\$0	\$0
D4				\$0	\$0
D5				\$0	\$0
D6				\$0	\$0
D7				\$0	\$0
D8				\$0	\$0
D9				\$0	\$0
D10				\$0	\$0
D11 Other				\$0	\$0
D11a If Other, please describe	(not applicable)				
D12 Total Government - Federal	\$0	\$0	\$0	\$0	\$0

Section 5 - EXPENSES: SALARIES AND FRINGE

Fiscal Year-End Date: **08/31/2012**

Expense	PROGRAM				Total 08/31/2012	Total 08/31/2011
	Artists & Performers	Program - All Other	Fundraising	General & Administrative		
1 Salaries		\$188,323	\$53,806	\$26,904	\$269,033	\$260,311
2 Commissions					\$0	\$0
3 Payroll Taxes		\$17,112	\$4,889	\$2,445	\$24,446	\$14,762
4 Health Benefits					\$0	\$0
5 Disability					\$0	\$0
6 Workers' Compensation					\$0	\$0
7 Pension and Retirement					\$0	\$0
8 Benefits - Other					\$0	\$0
8a Benefits - Other, Briefly Describe	(not applicable)					
9 Total Salaries and Fringe	\$0	\$205,435	\$58,695	\$29,349	\$293,479	\$275,073

	08/31/2012		08/31/2011	
10a For the employees on your payroll, organization pays this percent of individual healthcare costs	.0%	Not Applicable	.0%	Not Applicable
10b For the employees on your payroll, organization pays this percent of family healthcare costs	.0%	Not Applicable	.0%	Not Applicable
10c For employees on your payroll, organization offers to contribute up to this percent of annual salary for pension and retirement	.0%	Not Applicable	.0%	Not Applicable

Section 6 - EXPENSES: ALL OTHER

Fiscal Year-End Date: **08/31/2012**

Expense	Program	Fundraising	General & Administrative	Total 08/31/2012	Total 08/31/2011
1 Total Salaries & Fringe	\$205,435	\$58,695	\$29,349	\$293,479	\$275,073
2 Accounting				\$0	\$1,507
3 Advertising and Marketing	\$378	\$108	\$54	\$540	\$6,162
4 Artist Commission Fees				\$0	\$0
4a Artist Consignments				\$0	\$0
5 Artists & Performers - Non-Salaried	\$8,042			\$8,042	\$10,635
6 Audit				\$0	\$0
7 Bank Fees	\$1,003		\$9,090	\$10,093	\$0
8 Repairs & Maintenance				\$0	\$0
9 Catering & Hospitality				\$0	\$0
10 Collections Conservation				\$0	\$0
11 Collections Management				\$0	\$0
12 Conferences & Meetings				\$0	\$0
13 Cost of Sales				\$0	\$0
14 Depreciation				\$0	\$13,189
15 Dues & Subscriptions				\$0	\$0
16 Equipment Rental				\$0	\$0
17 Facilities - Other				\$0	\$874
17a Facilities - Other, Briefly Describe	(not applicable)				
18 Fundraising Expenses - Other				\$0	\$0
18a Fundraising Expenses - Other, Briefly Describe	(not applicable)				
19 Fundraising Professionals				\$0	\$0
20 Grantmaking Expense	\$7,335			\$7,335	\$0
21 Honoraria				\$0	\$0
22 In-Kind Contributions	\$3,000			\$3,000	\$0
23 Insurance	\$4,043	\$1,155	\$578	\$5,776	\$0
24 Interest Expense			\$6,814	\$6,814	\$0
25 Internet & Website				\$0	\$0
26 Investment Fees				\$0	\$0
27 Legal Fees				\$0	\$0
28 Lodging & Meals				\$0	\$0
29 Major Repairs				\$0	\$0
30 Office Expense - Other	\$4,786	\$1,367	\$684	\$6,837	\$24,434
30a Office Expense - Other, Briefly Describe	office supplies, postage, printing				
31 Other	\$9,406	\$859	\$429	\$10,694	\$17,864
	<i>08/31/2012: 3,000 in kind expense is included in this line</i>				
31a If Other, Briefly Describe	Venue rental, misc				
32 Postage & Shipping				\$0	\$0
33 Printing				\$0	\$0
34 Production & Exhibition Costs				\$0	\$0
34a Programs - Other	\$1,421			\$1,421	\$0
34b Programs - Other, Briefly Describe	music				
35 Professional Development				\$0	\$0
36 Professional Fees - Other		\$1,111	\$555	\$1,666	\$0
36a Professional Fees - Other, Briefly Describe	photography				
37 Public Relations				\$0	\$0
38 Rent	\$15,907	\$4,545	\$2,273	\$22,725	\$0
38a Recording & Broadcast Costs				\$0	\$0
38b Royalties/Rights & Reproductions				\$0	\$0

Section 6 - EXPENSES: ALL OTHER, continued

Fiscal Year-End Date: **08/31/2012**

Expense	Program	Fundraising	General & Administrative	Total 08/31/2012	Total 08/31/2011
39 Sales Commission Fees				\$0	\$0
39a Security				\$0	\$0
40 Supplies - Office & Other				\$0	\$6,152
41 Telephone				\$0	\$0
42 Touring				\$0	\$0
43 Travel	\$178	\$51	\$26	\$255	\$143
44 Utilities				\$0	\$0
45 Total Expenses	\$260,934	\$67,891	\$49,852	\$378,677	\$356,033
46 Change in Net Assets				-\$36,736	\$3,128

Section 7 - MARKETING EXPENSES

Fiscal Year-End Date: **08/31/2012**

Expense	Total 08/31/2012		Total 08/31/2011	
1 Advertising	\$636	Actual	\$6,163	Actual
2 Dues & Subscriptions	\$0	Not Applicable	\$0	Not Applicable
3 Internet & Website	\$455	Actual	\$0	Not Applicable
4 Lodging & Meals	\$0	Not Applicable	\$0	Not Applicable
5 Marketing Salaries & Fringes	\$0	Not Available	\$0	Not Applicable
6 Postage & Shipping	\$400	Estimated	\$0	Not Applicable
7 Printing	\$1,030	Estimated	\$0	Not Applicable
8 Professional Fees	\$625	Actual	\$0	Not Applicable
9 Public Relations	\$0	Not Available	\$0	Not Applicable
10 Sales Commission Fees	\$0	Not Applicable	\$0	Not Applicable
11 Telephone	\$0	Not Available	\$0	Not Applicable
12 Travel	\$0	Not Available	\$0	Not Applicable
13 Marketing - Other		Not Available	\$0	Not Applicable
13a Marketing - Other, Briefly Describe	(not applicable)			
13b In-Kind Marketing Expense		Not Available	\$0	Not Applicable
13c In-Kind Marketing Expense, Briefly Describe	(not applicable)			
14 Total Marketing	\$3,146		\$6,163	

Section 8 - BALANCE SHEET

Fiscal Year-End Date: **08/31/2012**

ASSETS

Current Assets	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
1 Cash & Cash Equivalents	\$5,839			\$5,839	\$12,037
2 Accounts Receivable	\$1,733			\$1,733	\$1,526
3 Pledges Receivable - Current				\$0	\$0
4 Grants Receivable - Current				\$0	\$0
5 Contracts Receivable				\$0	\$0
6 Receivables - Other				\$0	\$0
7 Inventory				\$0	\$0
8 Endowment Investments - Board Designated				\$0	\$0
9 Endowment Investments - Term				\$0	\$0
10 Endowment Investments - Permanently Restricted				\$0	\$0
11 Investments - All Other Marketable Securities				\$0	\$0
12 Prepaid Expenses				\$0	\$0
13 Current Assets - Other				\$0	\$777

Non-Current Assets	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
14 Fixed Assets - Land				\$0	\$0
15 Fixed Assets - Building				\$0	\$0
16 Fixed Assets - Furniture, Fixtures & Equipment				\$0	\$0
16a Leasehold Improvements	\$210,886			\$210,886	\$167,331
17 Accumulated Depreciation	-\$43,555			-\$43,555	\$0
18 Pledges Receivable - Non-current				\$0	\$10,000
19 Grants Receivable - Non-current				\$0	\$0
20 Other - Non-current Assets				\$0	\$0
21 Interfund Balances (must total to zero)				\$0	\$0
22 Total Assets	\$174,903	\$0	\$0	\$174,903	\$191,671

Section 8 - BALANCE SHEET, continued

Fiscal Year-End Date: **08/31/2012**

LIABILITIES & NET ASSETS

Current Liabilities	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
23 Accounts Payable	\$19,861			\$19,861	\$14,796
24 Accrued Expenses				\$0	\$627
25 Grants Payable - Current				\$0	\$0
26 Credit Line Payable	\$15,000			\$15,000	\$15,000
27 Mortgages Payable - Current				\$0	\$0
28 Other Loans & Notes - Current	\$1,800			\$1,800	\$10,000
29 Deferred Revenue	\$29,298			\$29,298	\$0
30 Other Current Liabilities				\$0	\$494

Non-Current Liabilities	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
31 Grants Payable - Non-current				\$0	\$0
32 Mortgages Payable - Non-current				\$0	\$0
33 Other Loans & Notes - Non-current	\$62,570			\$62,570	\$67,644
34 Other - Non-current Liabilities				\$0	\$0
35 Interfund Balances (must total zero)				\$0	\$0

Net Assets	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 08/31/2012	Total 08/31/2011
36 Net Assets	\$46,374			\$46,374	\$83,110
<p><i>08/31/2014: Changes were made to prior year net assets to reflect corrections to the prior year net income. We have not been able to find on the CDP application form any place to enter this information. Consequently we have elected to ignore the warning indicating our prior year net assets plus current year net income do not equal current year net assets. These changes included several adjustments to income and expense in the prior year, and total 11,534.</i></p> <p><i>08/31/2012: While the prior administrator did not have a complete grasp of the financial picture of the organization she did start the work of cleaning up the financial operations by having the new business manager create a new company file in Quickbooks. This set the stage for more appropriate tracking of income and expenses. We have continued this process and are continuing to tighten up the financial tracking and procedures. We have spent as much time as possible working on fixing 2011-12 financials. But with limited time and the need to focus on current operations, we have not been able to completely address all the issues I have identified. Further, we just don't have the bandwidth to go back and fix the old company file which contains 2010-11 financials. Our focus, as you might agree, has to be on making sure that our current financials are an accurate representation of our current activity and provide a dashboard we can use to measure our growth.</i></p>					

37 Total Liabilities & Net Assets	\$174,903	\$0	\$0	\$174,903	\$191,671
<p><i>08/31/2012: While the prior administrator did not have a complete grasp of the financial picture of the organization she did start the work of cleaning up the financial operations by having the new business manager create a new company file in Quickbooks. This set the stage for more appropriate tracking of income and expenses. We have continued this process and are continuing to tighten up the financial tracking and procedures. We have spent as much time as possible working on fixing 2011-12 financials. But with limited time and the need to focus on current operations, we have not been able to completely address all the issues I have identified. Further, we just don't have the bandwidth to go back and fix the old company file which contains 2010-11 financials. Our focus, as you might agree, has to be on making sure that our current financials are an accurate representation of our current activity and provide a dashboard we can use to measure our growth.</i></p>					

Section 9 - INVESTMENTS

Fiscal Year-End Date: **08/31/2012**

Endowments - Board Designated		Total 08/31/2012	Total 08/31/2011
1	Investments Balance - Beginning of Year	\$0	\$0
2	Interest & Dividends		\$0
3	Realized Gains (Losses)		\$0
4	Unrealized Gains (Losses)		\$0
5	New Funds In		\$0
6	Funds Out (must be a negative number)		\$0
7	Investments Balance - End of Year	\$0	\$0

Endowments - Term		Total 08/31/2012	Total 08/31/2011
8	Investments Balance - Beginning of Year	\$0	\$0
9	Interest & Dividends		\$0
10	Realized Gains (Losses)		\$0
11	Unrealized Gains (Losses)		\$0
12	New Funds In		\$0
13	Funds Out (must be a negative number)		\$0
14	Investments Balance - End of Year	\$0	\$0

Endowments - Permanently Restricted		Total 08/31/2012	Total 08/31/2011
15	Investments Balance - Beginning of Year	\$0	\$0
16	Interest & Dividends		\$0
17	Realized Gains (Losses)		\$0
18	Unrealized Gains (Losses)		\$0
19	New Funds In		\$0
20	Funds Out (must be a negative number)		\$0
21	Investments Balance - End of Year	\$0	\$0

Investments - All Other		Total 08/31/2012	Total 08/31/2011
22	Investments Balance - Beginning of Year	\$0	\$0
23	Interest & Dividends		\$0
24	Realized Gains (Losses)		\$0
25	Unrealized Gains (Losses)		\$0
26	New Funds In		\$0
27	Funds Out (must be a negative number)		\$0
28	Investments Balance - End of Year	\$0	\$0

Section 10 - LOANS

Fiscal Year-End Date: **08/31/2012**

Credit Line	Total 08/31/2012	Total 08/31/2011
1 Balance - Beginning of Year	\$15,000	\$15,000
2 Additional Borrowings During the Fiscal Year		\$0
3 Total Repayments During the Fiscal Year		\$0
4 Balance - End of Year	\$15,000	\$15,000
5 Credit Line Limit		\$15,000
6 Credit Line Rate		0.0%

Mortgage Payable	Total 08/31/2012	Total 08/31/2011
7 Balance - Beginning of Year	\$0	\$0
8 Additional Borrowings During the Fiscal Year		\$0
9 Total Repayments During the Fiscal Year		\$0
10 Balance - End of Year	\$0	\$0
10a Mortgages Payable - Current		\$0
10b Mortgages Payable - Non Current		\$0
11 Mortgage Rate		0.0%

All Other Loan And Notes Combined	Total 08/31/2012	Total 08/31/2011
12 Balance - Beginning of Year	\$77,644	\$67,644
13 Additional Borrowings During the Fiscal Year		\$10,000
14 Total Repayments During the Fiscal Year	-\$13,274	\$0
15 Balance - End of Year	\$64,370	\$77,644
<i>08/31/2012: This information is unavailable.</i>		
15a Other Notes & Loans - Current	\$1,800	\$10,000
15b Other Notes & Loans - Non Current	\$62,570	\$67,644

Section 11 - NON-FINANCIAL INFORMATION

Fiscal Year-End Date: **08/31/2012**

A - Number of Monetary Contributors	Total 08/31/2012		Total 08/31/2011	
A1 Individuals	38	Estimated	60	Estimated
A2 Board	9	Actual	9	Estimated
A3 Corporate	13	Estimated	0	Not Applicable
A4 Foundation	3	Estimated	0	Not Available
A5 Government (Federal, State & Local)	1	Actual	0	Not Applicable

B - Space	Square Footage 08/31/2012			Square Footage 08/31/2011		
B1 Do you own space?	No		Not Applicable	No		Not Applicable
B2 Do you rent space?	Yes	2,400	Estimated	Yes	2,400	Actual
B3 Is space donated to you or provided in-kind?	No		Not Applicable	No		Not Applicable

C - Attendance 08/31/2012	Physical	Virtual	Total	
C1 Total Paid Attendance	300		300	Estimated
C2 Total Free Attendance	30		30	Estimated
C3 Total Attendance	330	0	330	
C4 Children 18 and under	275		275	Estimated
C5 Number of Groups of Children 18 and Under	15		15	Estimated
C5a Number of Other Groups	3		3	Estimated
C6 Attendance - Classes/Workshops			0	Not Available

D - Website Activity	Total 08/31/2012	Total 08/31/2011
D1 Number of Page Views	Not Available	0 Not Available
D2 Number of Unique Web Visitors	Not Available	0 Not Available
D3 Total Number of Web Visitors	Not Available	0 Not Available
D4 Total income earned from website activities (from admissions, ticket sales, shop sales, etc.)	Not Available	\$0 Not Available
D5 Total website generated donations	Not Available	\$0 Not Available

E - Subscribers & Members	Total 08/31/2012	Total 08/31/2011
E1 Paying Subscribers - Performance	Not Available	0 Not Available
E1a Paying Subscribers - Media	Not Available	0 Not Available
E1b Non-paying Subscribers - Media	Not Available	0 Not Available
E2 Paying Members	Not Applicable	300 Estimated
E3 How many people are both members and subscribers?	Not Applicable	0 Not Available

F - Admission/Ticket Pricing (in dollars)	Total 08/31/2012	Total 08/31/2011
F1 Average Adult Price	\$5.00 Estimated	\$0.00 Not Available
F2 Average Child Price	Not Applicable	\$0.00 Not Available
F3 Average Senior Citizen Price	Not Applicable	\$0.00 Not Available
F4 Average Student Price	Not Applicable	\$0.00 Not Available
F5 Highest Single Price	\$30.00 Estimated	\$0.00 Not Available
F6 Lowest Single Price	\$5.00 Estimated	\$0.00 Not Available
F7 Median Price	\$15.00 Estimated	\$0.00 Not Available

Section 11 - NON-FINANCIAL INFORMATION, continued

Fiscal Year-End Date: 08/31/2012

Other Pricing	Total 08/31/2012		Total 08/31/2011	
F8 Average Adult Tuition/Workshop Price	\$530.00	Estimated	\$530.00	Estimated
F9 Average Child Tuition/Workshop Price	\$530.00	Estimated	\$530.00	Estimated
F10 Average Publication Price		Not Applicable	\$0.00	Not Applicable
F11 Average Fundraising Special Event Price	\$80.00	Estimated	\$0.00	Not Available
F12 Average Non-fundraising Special Event Price		Not Available	\$0.00	Not Available
F13 Average Media Content Price		Not Available	\$0.00	Not Applicable

G - Program Activity	Total 08/31/2012		Total 08/31/2011	
G1 Live Productions - Self-Produced	15	Estimated	15	Estimated
G1a Live Productions - Presented Only		Not Available	0	Not Available
G2 Public Performances - Home	15	Estimated	15	Estimated
G3 Public Performances - Away		Not Applicable	0	Not Available
G3a Online/radio/television programs		Not Applicable	0	Not Available
G4 Permanent Exhibitions		Not Applicable	0	Not Applicable
G5 Temporary Exhibitions		Not Applicable	0	Not Applicable
G6 Classes/Workshops - for the public/constituents		Not Available	0	Not Available
G7 Classes/Workshops - for professional artists	1	Estimated	0	Not Available
G7a Publications		Not Applicable	0	Not Applicable
G7b Number of Publications Sold/Distributed		Not Applicable	0	Not Applicable
G8 Tours		Not Applicable	0	Not Applicable
G8a Number of Tour Occurrences		Not Applicable	0	Not Applicable
G9 Films		Not Applicable	0	Not Applicable
G9a Number of Film Screenings		Not Applicable	0	Not Applicable
G10 Lectures		Not Applicable	0	Not Applicable
G10a Number of Lecture Occurrences		Not Applicable	0	Not Applicable
G11 Exhibition Openings		Not Applicable	0	Not Applicable
G12 World Premieres		Not Applicable	0	Not Applicable
G13 National Premieres		Not Applicable	0	Not Applicable
G14 Local Premieres		Not Applicable	0	Not Applicable
G15 Works Commissioned		Not Applicable	0	Not Applicable
G16 Workshops or readings of new works		Not Applicable	0	Not Applicable
G17 Programs - Other	10	Estimated	10	Estimated
G17a Number of Programs - Other Occurrences	10	Estimated	10	Estimated
G17b Programs - Other, Briefly Describe		Educational - Music Classes and Ensembles		
G18 Off-site School Programs	2	Actual	2	Estimated
G18a Number of Off-site School Program Occurrences	110	Estimated	110	Estimated
G19 Facility Rentals - By your organization for your program use	2	Estimated	2	Actual
G20 Facility Rentals - By your organization for your non-program use		Not Available	0	Not Available
G21 Rentals of your facility by others		Not Available	0	Not Available

Section 11 - NON-FINANCIAL INFORMATION, continued

Fiscal Year-End Date: **08/31/2012**

H - Capital and Endowment Campaigns 08/31/2012

	Capital	Endowment
H1 Has your organization recently completed a capital or endowment fundraising campaign (not including annual campaigns)?	No	No
H1a If yes, when was it completed?		
H2 Is your organization in the middle of or actively planning a capital or endowment fundraising campaign (not including annual campaigns)?	No	No
H2a If yes, what is the expected completion date?		
H2b If yes, what is the campaign goal (in dollars)?		
H2c If the campaign is in progress, how much has been raised as of the end of the fiscal year?		

**I - Staff & Non-Staff Statistics
(number of people and their full-time equivalents ["FTEs"])
08/31/2012**

	PROGRAM				Total	
	Artists & Performers	Program - All Other	Fundraising	General & Administrative		
I1 Full-time Permanent Employees			0.50	0.50	1.00	Actual
I2 Part-time/Seasonal Employees		34.00	1.00	0.00	35.00	Estimated
I3 Part-time/Seasonal Empl. - FTEs		8.75	0.20	0.00	8.95	Estimated
I4 Full-time Volunteers				0.00	0.00	Not Available
I5 Part-time Volunteers				0.00	0.00	Not Available
I6 Part-time Volunteers - FTEs					0.00	Not Available
I7 Independent Contractors	5.00		1.00	1.00	7.00	Estimated
I8 Independent Contractors - FTEs	0.50		0.10	0.05	0.65	Estimated
I9 Interns/Apprentices				0.00	0.00	Not Available
I10 Interns/Apprentices - FTEs					0.00	Not Available